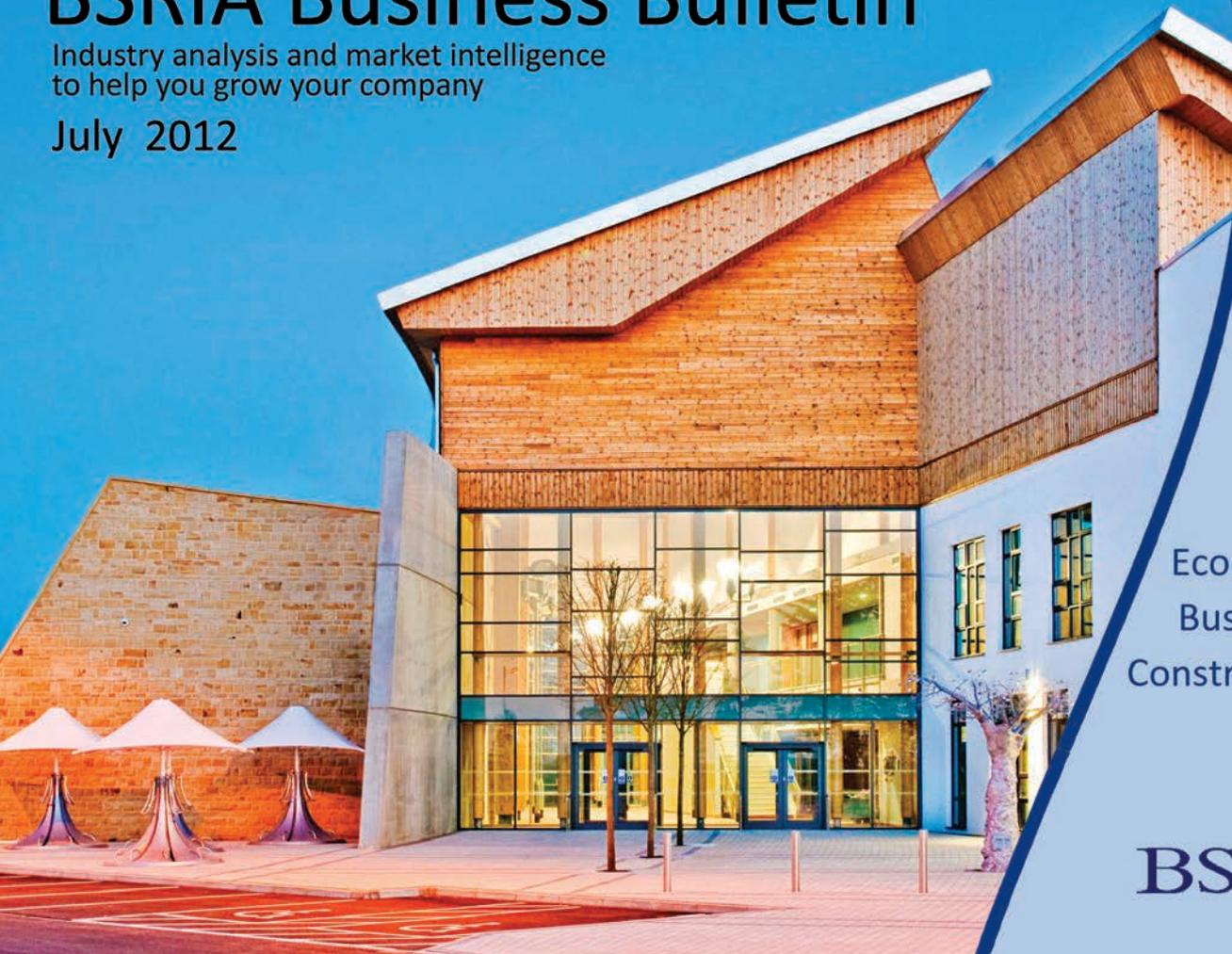


# BSRIA Business Bulletin

Industry analysis and market intelligence  
to help you grow your company

July 2012



M&E trends  
Workloads  
Product sales  
Economic outlook  
Business network  
Construction market

**BSRIA**

# About

The Business Bulletin is an exclusive benefit of BSRIA membership, putting key data and industry trends at your fingertips. Published quarterly, each issue is included in our member mailings, and is available to download online. The Bulletin is produced for BSRIA Business, which is a suite of member services supporting key business decisions:

- The *BSRIA Business Network* which provides excellent opportunities to share ideas and make valuable business contacts through regular meetings - [tracey.tilbry@bsria.co.uk](mailto:tracey.tilbry@bsria.co.uk)
- *Online resources* [www.bsria.co.uk/business](http://www.bsria.co.uk/business) including an e-copy of the Business Bulletin, full results from our consultants workload survey, and news. Search our extensive technical and business collections, and order the latest

articles from the *Financial Times*, *Harvard Business Review* and *The Economist*

- *Business e-awareness* service of regular e-mails and alerts on key policy, legislation and other business intelligence - [information@bsria.co.uk](mailto:information@bsria.co.uk) to join the mailing list
- *Business enquiries*: call the Information Centre on **01344 465571** for business and technical guidance.

## About BSRIA

BSRIA is a non profit distributing membership association, established since 1955, with an independent approach and authoritative reputation. BSRIA offers a wide range of services to help companies improve the design, construction and operation of buildings [www.bsria.co.uk/membership](http://www.bsria.co.uk/membership).

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“I’m the only person I know that’s lost a quarter of a billion dollars in one year.... It’s very character-building.”

Steve Jobs

*Apple Confidential 2.0: The Definitive History of the World’s Most Colorful Company (2004) by Owen W. Linzmayer*

Business publications are available from the BSRIA Information Centre, email [information@bsria.co.uk](mailto:information@bsria.co.uk)

# Editorial

Welcome to the first issue of the Business Bulletin (previously published as the Statistics Bulletin).

We listened to our members' feedback, and are now providing you with the key data and market analyses to help you make your business decisions. New features include:

- Sector-by-sector analysis for offices, retail, education, health and leisure
- Economic, policy and legislation news to put data into context
- Colour coding and symbols to help you navigate the data – including red and green arrow indicators of current trends.

On a less positive note, the economic forecast

remains gloomy. The UK economy is facing headwinds of high inflation, rising unemployment, high government debt and instability in the Eurozone.

Since consumer confidence is low, incomes are falling and consumers are focusing on paying off their debt (rather than spending). The likelihood of slower growth in the UK economy will lead to lower tax returns which may require the government to borrow more money.

Against a background of weak GDP growth, the levels of public debt are beginning to prove unstable and unsettling. The impact on industry is evident, with total construction output (compared to 2011) forecast to be down for 2012 at £100bn (6.5%).

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